



Warren, NJ:

Argent Professional Insurance Agency, LLC, the region's leading professional liability insurance agency, has completed its reorganization from McLachlan Kane Insurance Agency, Inc., to focus exclusively on professional liability insurance in New Jersey, Pennsylvania and New York. Argent is headed by two of the top names in the medical malpractice insurance industry – Henry Kane, ARM and Brian Kern, Esq.

By focusing on its professional liability program, Argent will be even better able to serve the professional community. Indeed, one NJ-based medical malpractice insurance company recently recognized the Agency as “one of the most aggressive medical malpractice agencies in the State of New Jersey.” Kern notes that, “Argent’s reputation for being aggressive results from our rigorous efforts to ensure that all of our clients are insured with the best possible carriers at the lowest rates available.”

Argent Professional Insurance Agency, LLC places more physician liability insurance than any other NJ-based agency. According to Kane, “As more insurers enter the market, and as the market becomes more complex, physicians need to have trusted advisors in these turbulent times. That’s why we have decided to channel all of our energies on the professional liability insurance market.”

Many top experts predicted the recent rate decreases in the medical malpractice insurance market, in part due to strong overall industry performance. However, projections of long-term success have somewhat subsided, as experts note that a combination of weak capital markets and an increase in reinsurance rates may cause significant problems for poorly financed start-ups and risk retention groups. Determining the true financial stability of each carrier remains a challenge. Argent therefore endeavors to research every company in the marketplace extensively before making any recommendations to its clients.

With its success in New Jersey, Argent is also opening offices in The State of New York to help physicians there address what may be the most severe insurance crisis in the country. “We are currently working with carriers looking to move into New York to bring more options to physicians in the state,” noted Kern.

Argent promises to continue its tradition of having unmatched access to the strongest financial carriers, excellent service, and considerable negotiating power. Argent has formed a team of executives and representatives that are unparalleled in the industry. The new agency has recruited some of the best and brightest to deliver the highest level of service to its clients.

For more information, please contact Brian Kern at bsk@insuranceagent.com

Professional Liability Specialists

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